

INDUSTRIAL POWER EQUIPMENT

WHEN A HOUSTON RESTAURANT CHAIN WAS LEFT WITHOUT POWER AFTER A MAJOR STORM—AND THE CURRENT GENERATORS COULDN'T KEEP UP—ENTECH DEPLOYED ECHO UNITS TO KEEP OPERATIONS RUNNING.

CHALLENGE

Entech Sales and Service is a nationwide provider of mechanical and power solutions, with a fast-growing rental division that consistently delivers back-up power for key industries, from refineries to data centers to commercial properties. Entech's biggest concern is reliability and minimizing downtime. Because their products are shipped all over the country, it's important that the equipment is easy to maintain, and that customer service is responsive and sharp. **Every second of downtime not only impacts the site but also the reputation of Entech.**

SOLUTION

Entech stepped in to provide a more dependable solution. They deployed **six** ECHO DGK 180 generators each equipped with S.E.T. Smart Emissions Technology™. **These generators were specifically designed to effectively manage light loads, thereby preventing unexpected shutdowns.** The ECHO generators operated smoothly throughout the night when the restaurant's power demand was lower, ensuring uninterrupted service. Deploying these generators stabilized the power supply and restored the restaurant chain's confidence in their backup power system while enabling them to keep serving food to their community.



Anyone can make a product—but ECHO delivers a solid, high-quality generator and unmatched customer service. The experience I've had with their team has been second to none.

Matthew Erickson | Power Rental Division Manager | Entech Sales & Service

BENEFITS

Power restored in 24 hours with the ECHO DGK 180—delivering stable, reliable performance that kept the restaurant open and serving customers.



RESULTS

- Entech replaced the restaurant's failed generator within 24 hours, **minimizing downtime and revenue loss.**
- The ECHO DGK 180 generator's integrated S.E.T. Smart Emissions Technology™ system **maintained stable power despite fluctuating commercial demands.**
- **Reduced maintenance calls and service interruptions** due to the generator's reliable, easy-to-use design.
- The restaurant **remained fully operational** and continued serving customers throughout the outage.